SharePoint Sales Representative

HyperTeam is looking for success-oriented and self-motivated individuals.

Due to rapid growth, HyperTeam seeks a highly motivated Software Sales Representative to join our HyperTeam USA affiliate in Southwest Florida.
We want to duplicate our strong track record of growth in the European marketplace in North America and we need a strong business development professional to help us penetrate this new market.

The position will be filled by a self-starter highly motivated individual. It is expected that the Candidate will be comfortable with the decision makers of potential client firms.

We have crafted "ready to use" SharePoint workflow Solutions for HR, Finance or Quality Management department. We also have solutions for the most frequent business challenges such as project management, document management, and delivering Inter / Intra net portals as well as custom development.

Software Sales Representative is compensated through a competitive base pay and commission.

What Makes for a Great Candidate?
- Proactive, self-starter attitude
- Hunger to develop relationships and sell
- Ability to work in a fast-paced environment with quickly changing priorities
- Desire to learn and grow with consistent industry-training
- Technical awareness and a love for the use of technology to advance business

Skills/Requirements
- Bachelor's degree and minimum of 2 year of B2B sales experience
- Demonstrated track record in closing new business and meeting and exceeding sales targets
- Strong verbal and written communication skills with the ability to build and deliver powerful presentations
- Basic Knowledge of ECM (Lotus, SPS, etc.) or similar solutions

More information: http://www.hyperteam.com/#!sharepoint-developement/c243u